

Letter From Your President



Sheryl S. Vittitoe

"In Indian River County, one in five low-to-moderate income residents have an affordable housing need. In addition, we know that housing is the second largest expense for working families. Because affordability really matters, our focus at Indian River Habitat continues to be transforming lives through affordable homeownership." Sheryl S. Vittitoe, President

Dear Neighbors ~

Every year around this time, we enjoy sharing the impact we've had on families across Indian River County. I am hopeful that as you read through the pages of this year's annual report, you will find that the illustrations and stories contained in these pages reflect the significance of what God has accomplished through your generosity.

With your help, Indian River Habitat assisted *more than* 100 families this past year. Someone once said, "A burden shared is a burden lightened"; helping our homebuyers achieve their homeownership dreams, despite numerous life responsibilities and financial obligations they contend with daily, lightens their burden. Because of your generous giving, what seemed impossible suddenly has become a reality.

Be it through new home construction, reasonable-yet necessary-house repairs, or a scholarship to a Habitat homeowner or dependent, I am grateful to all who give, who serve, and who work alongside partner families to help us build homes, communities, and hope.

Thank you to our hundreds of individual donors, residential communities, companies, churches, and foundations.

Thank you to the thousands of volunteers that gave tens of thousands of hours of sacrificial labor on the jobsite, in the ReStore, and in the office.

Thank you to the Board of Directors, committee members, and staff.

Since 1991 we have been working tirelessly to eliminate the fear of housing insecurity for families in Indian River county and across the globe. Between now and June 30, 2019 we will serve our 1,800th family! I am humbled by this thought and honored to serve as the Affiliate's new President and CEO.

As we serve families in need of a simple, decent, affordable home, Indian River Habitat will continue to do all the good we can; in all the ways we can; at all the times we can; for all the people we can.

As you read through this report, I ask that you please consider giving to Indian River Habitat for Humanity for the first time or increasing your previous level of support. You have the power to transform lives, with a gift of any size.

Please join me – as we stand for home.

Pictured on cover:

Board of Directors



Connie Poppell

Dear Friends and Supporters,

The nature of our work calls for us to be builders, remodelers, retailers, and mortgage lenders in order to fulfill our mission as a non-profit charitable organization. I am fortunate in having a working board of directors with a broad diversity of business experience to guide this organization in this mission.

Much has been accomplished this past year in fulfilling our mission. Additionally we were successful in recruiting Andy Bowler's successor, Sheryl S. Vittitoe, our new President and CEO. Sheryl is the right leader to help us complete our commitment to Indian River Habitat's 5-year plan of serving at least 500 families in this county by 2020, giving the affiliate the opportunity to build on the legacy left by Andy.

Connie Poppell, Chair, Board of Directors



PAST BOARD MEMBERS

Andy Bowler

Susan Billero

Real Estate

Helen Crockett

Andy Jordan

Christian Ministry

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Indian River Habitat

Real Estate

Insurance

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Pictured from left to right:

Rene Donars, Georgia Irish, Todd Heckman, Connie Poppell, Doug Feek, Andy Jordan, Martin Bireley, Susan Billero, Bruce Barkett

CURRENT BOARD MEMBERS

CURNEINI DUAND INICINIDENS					
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^{*} Members of the Executive Committee

From Living with Housing Insecurity To The IRSC Dean's List

"The first time I applied, I did not qualify to enter Habitat's program; my income was too low. It was then that I decided to get a second job."

Trayshonda Jelks, Habitat Homeowner



Imagine daily living with uncertainty, stress, fear and instability.

You struggle constantly to make ends meet while also juggling the responsibilities of parenting. You earn minimum wage and shuttle back and forth between two and maybe even three jobs. You cannot afford to work less than 80 hours a week because you know that at the end of the month, the rent is due.

On pay day, the first thing you must secure is your housing. After spending 45% of your paycheck on rent alone, you pay an additional \$200 to keep the lights on. Groceries, gas and healthcare – these essentials need your attention

too. As she thinks back to this time in her life, Trayshonda, a single mother of two and now a Habitat homeowner, softly remarked, "I don't even know how I was surviving." Once she moved into her Habitat home, Trayshonda qualified for another important resource for Habitat homeowners and their children – Habitat's scholarship program for post-secondary workforce education as well as assistance with after school and/or summer care for children. With support from this program, Trayshonda has begun working on her next goal – getting a college degree. Recently, she made the Dean's List at Indian River State College. Nearly 50% of families living in Habitat homes have taken advantage of this program.

Impact of Habitat's Scholarship Fund

	Individuals Served this Year	First Time Awards	Lifetime Total Number Served
After School Care Assistance	53 children	13	523
Summer Care Assistance	61 children	18	578
Dependent Scholarships*	15 students	5	116
Homeowner Scholarships*	3 homeowners	3	82

^{*} Scholarships are awarded for post-secondary education, to include college and trade school.



The Journey to Becoming a Habitat Homeowner

Did you know? Habitat homeowners contribute close to \$200,000 annually to County tax tolls.

HAVE A DEMONSTRATED NEED.

Need is shown by situations that include inadequate housing, overcrowding, and affordability.

CAPABLE OF PERFORMING "SWEAT EQUITY"

In lieu of a down payment as a home buyer you will work 300 hours on building a house or 500 for a couple.

BE FINANCIALLY SOLVENT

You will be current on all debt, apart from medical.

PLAN FOR THE FUTURE

You will need to save \$2,000 to fund an escrow account before closing.

DESIRE TO LEARN

You will successfully complete 12 mandatory classes ranging from home maintenance to budgeting and predatory lending.

TAKE RESPONSIBILITY OF HOMEOWNERSHIP

Learning that the appearance, maintenance and upkeep of your home is your responsibility alone.

MAKING YOUR MONTHLY PAYMENT

Giving priority to paying and making payments for your zero-interest loan, insurance and property taxes.

A WILLINGNESS TO PARTNER

Understanding that homeownership is not a gift; it is earned. Demonstrating the desire to do all that is required to make this dream a reality.

Finally, Our Own Home



Pictured right:

Arturo and Lesbia at the dedication of their new home

Pictured below:

Arturo and Lesbia with family and friends

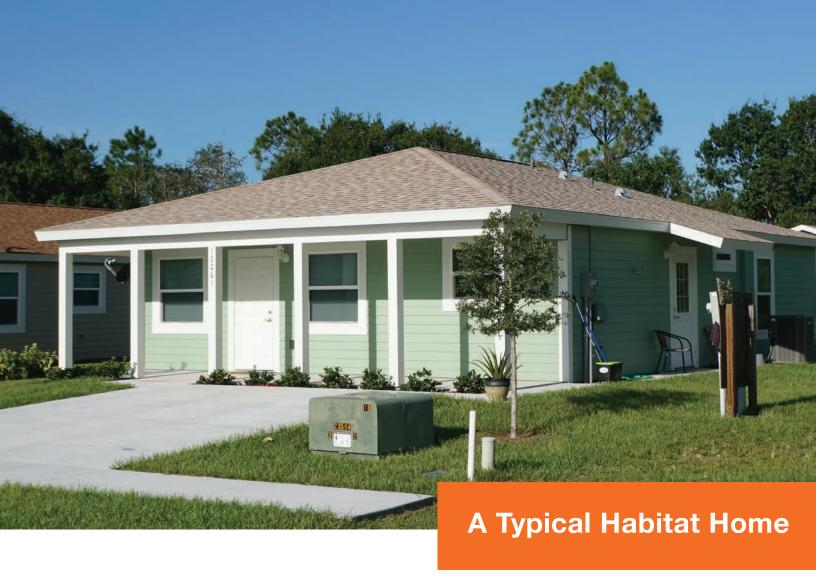
In 2005, Indian River Habitat began the construction of Grace Meadows, a community in Fellsmere that would eventually become home to 68 families. It was while visiting a fellow parishioner one day after church that Arturo and Lesbia learned about Habitat for Humanity.

They were impressed by the Grace Meadows community and needed an affordable housing solution.

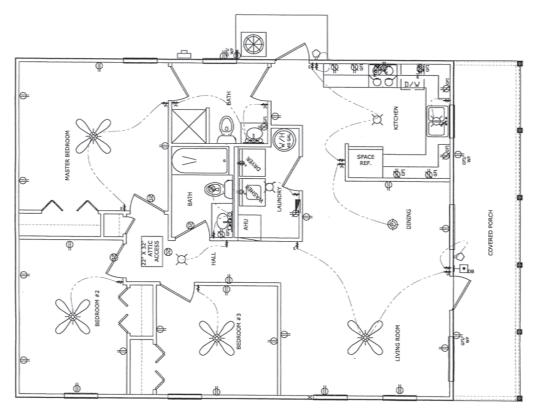
Even though they did not initially meet the qualifications to buy a Habitat home, Arturo and Lesbia did not give up. They worked to meet the minimum threshold qualifications and were eventually approved.

At their new home dedication on April 28, 2018, friends and family from as far as away as Miami, and out of state, joined the couple to celebrate. This past year, IRHFH welcomed an additional 13 families to their homes.

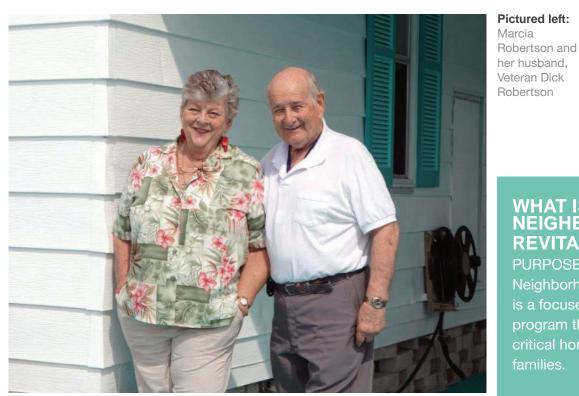




A typical new construction
Habitat home is about 1,100
square feet and consists of 3
bedrooms and 2 bathrooms.
To suit the need of large
families, Habitat offers
4-bedroom, and if necessary,
5-bedroom homes.



Improving Neighborhoods Through Home Repairs



WHAT IS NEIGHBORHOOD

REVITALIZATION?

PURPOSE: Habitat's
Neighborhood Revitalization
is a focused housing outreach
program that helps provide
critical home repairs for qualifying
families

Last spring, Dick, a US Navy
Veteran, and his wife, Marcia,
reached out to Indian River
Habitat for help with home repairs.
The exterior of their home needed
to be painted, but the associated
costs were out of reach for the
couple; moreover, now 85 years
old, they could no longer complete
the work needed on their own.

Habitat's Neighborhood Revitalization program approved their application and the team went to work.

"You immediately feel connected when you meet Dick and Marcia," Karyn Bryant, the Program's administrator says. "They make you feel so welcome that you want to do as much as you can to help them."

After assessing the work that needed to be done, Charlie Shain, Neighborhood Revitalization Construction Supervisor, called on a team of Habitat Women Build volunteers to help paint the house. They painted the home's exterior, to include all the shutters and trim, as well as the sidewalk and driveway.

The front and backyard flower beds needed attention, so Karyn called on the Indian River County master gardeners for help.

Dick and Marcia's home was one of 75 home repairs completed during the year as part of Habitat's Neighborhood Revitalization Program. Through this effort, Indian River Habitat provides critical and minor home repairs for veterans, seniors and other lowincome homeowners.

ELIGIBILITY REQUIREMENTS:

- Demonstrated need for repairs
- Indian River County resident
- Meet income guidelines
- Home must be owner-occupied
- Willingness to partner

GETTING THE WORK DONE:

The Program's Administrator and Construction Supervisor work with volunteers, the homeowner family and contractors, as needed, to complete minor and critical repairs.

IMPACT:

- Helps elderly to age gracefully in place
- Prevents displacement of low-income families
- Enhances community beautification

North Fellsmere Kids Get Their Playground

When Indian River's Impact 100 put a call out for transformative grant proposals, Indian River Habitat submitted a request for \$100,000 to establish a new park in Fellsmere, adjacent to Habitat's Grace Meadows community.

At the time of the proposal's submission, there was no park within walking or biking distance for families living in Grace Meadows and the two neighboring apartment complex communities.

Impact 100 approved Habitat's request and a new joint community project began. Together with the City of Fellsmere, and with additional resources secured from John's Island Foundation, the Bernard A. Egan Foundation and the Home Depot Foundation, the work began to develop a new park – Meadows Field.

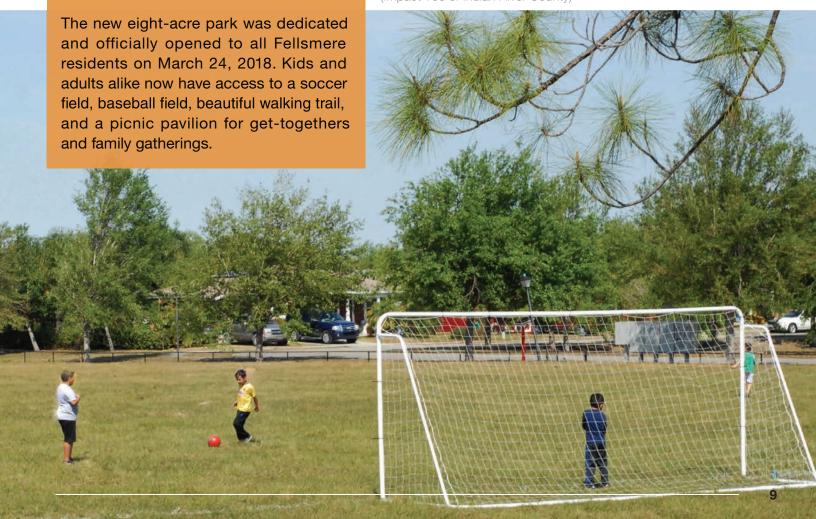


Pictured above:

Meadows Field Ribbon Cutting Ceremony held on March 24, 2018 at Habitat's Grace Meadows Community in Fellsmere. From left to right are Mark Mathes (City of Fellsmere), Police Chief Keith Touchberry, Stephen Anderson (John's Island Foundation), Patricia Brier (John's Island Foundation), Andy Bowler, Connie Poppell, Susan Adams (County Commissioner), Bernadette Emerick (Bernard A. Egan Foundation), Mayor Joel Tyson, Anthony Brown, and Suzanne Carter (Impact 100 of Indian River County)

Pictured below: Children playing at

Meadows Field on Saturday, March 24th, immediately following ribbon cutting ceremony that same day





Pictured above:

Cathy Harrelson, Indian River Habitat Volunteer Coordinator, and Sue Ramsey Habitat volunteer since 2014. This year, Sue won Habitat's "All-Around Volunteer Award" in recognition of her service across the organization.

Why Habitat Volunteers Mean So Much

be more costly and revenue generated at the more than 1,500 volunteers donated nearly 50,000 ReStore to support the mission of Habitat would hours to Indian River Habitat.

Without volunteers, building Habitat homes would be reduced by increased staffing. This past year,





Pictured above:

Art Neuberger, Habitat ReStore volunteer

Roberto Acosta **Brent Albert** Bruce Allen Denny Allen Patricia Allen Jacob Arduini Colleen Audette Robert Austin Thomas Bach Leslie Balcerak Lynne Barrett Don Bell Angelique Blackmon Harold Bloomgren Roderick Blue Diane Bonanno MaDonna Boronski Elizabeth Bourg Barbara Brittingham Linda Brouillette Antaeus Brown Delois Buckner Genevieve Bulmer Elisabeth Butler Dennis Byrne Edwin Cabrera Joanne Cala William Cala Bryce Calendar Carl Calendar Sabra Campbell Joseph Cangialosi Garry Cantelo Herbert Carden James Carter Kolton Carter Jan Cavalli

June Conradi

Georgia Conway Anne Couzens David Craig Gene Cravens Jean Cravens **Duane Crawford** James Dahlgren Ina Davis Terese Dehn Albert DeRenzo William Dicke Glenda Dicke Alexandra Dirkes Trakavla Ellie Dufresne Gerry Duhaime Sharon Eames Gisela Elliston Patrica Fava Karen Fehr Deborah Fletcher Patrick Flynn Daniel Frederick Anne Fuller Alan Gale Patricia Gale Robert Garrison Jean Gates Dick Gates Tanisha Glinton Janis Godfrev Susan Grant **Robin Grant** Lance Hall Sally Harrison Cynthia Hazlewood Kristen Heck Judith Hippler

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Pictured above:

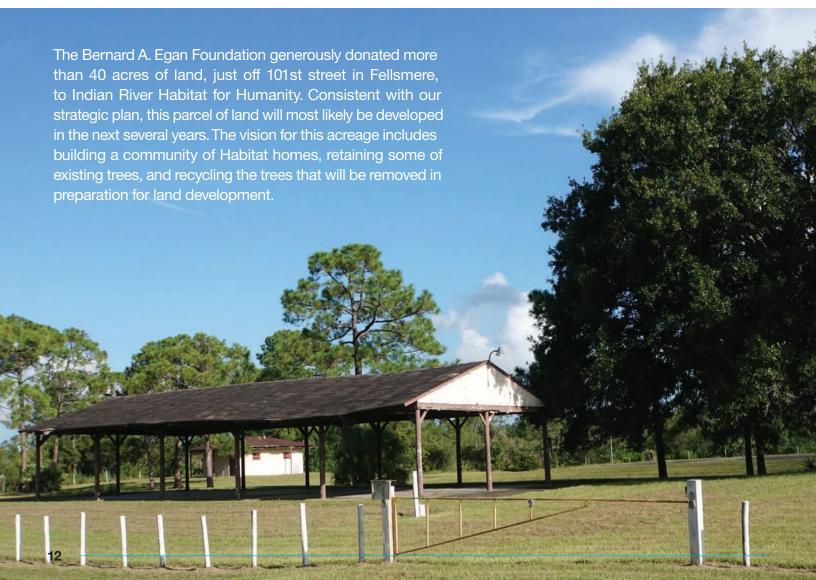
Student volunteer from Saint Edwards during the school's Day of Service.

Donor Appreciation



Pictured left are Dick Winkler of The Moorings Community, Jim Maxwell of Grand Harbor, and Mike Schwartz of Orchid Island pictured together during Habitat's donor appreciation night, held annually at Northern Trust Bank. Collectively, Dick, Jim and Mike have provided leadership that galvanized entire communities to work together to help address the affordable housing need in Indian River County.

The Moorings partnership with Habitat, which began almost 20 years ago, has provided 65 families with a place of their own to call home. Grand Harbor's community has partnered with Habitat for 15 years, providing the resources and volunteer labor needed to build 17 Habitat homes. Through a partnership of 14 years, the Orchid Island community has completed 25 Habitat homes.



Cornerstone Lifetime Donors

Individuals whose lifetime giving exceeds \$25,000 Individuals whose lifetime giving exceeds \$100,000 are listed in bold

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Calvin H. Babcock

In Memory of Charles I. Babcock

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Estate of Ronnie Lee Vansweringen

Camp Younts Foundation -- The Harry W. Walker Family

Patrick and Carol Welsh

Kathleen H. Westby

Richard A. and Virginia Winkler

Anonymous (10)

Every effort to ensure accuracy was taken when compiling donor lists included in this annual report. We apologize for any errors or omissions. If your name is listed incorrectly, please contact Eve Kyomya so that we may update your record.

Builders Guild

We gratefully acknowledge the generosity of those who support the mission of Indian River Habitat. The following contributors made significant gifts between January 1, 2017 to June 30, 2018.

Pictured to the right:

Gene and Jean Cravens, long time Habitat volunteers and donors, pictured here with Andy Bowler on the occasion of his retirement celebration at the ReStore.



Shirley A. Becker Estate of Arleen M. Krajicek Estate of Arline J. Rydout Estate of Ronnie Lee Vansweringen

CONTRIBUTIONS OF \$10,000 TO \$24,999

Bill and Mary Ann Becker
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In Memory of Frances L. Kendall
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Nicholas and Barbara Schaus



Thomas and Jean Yoder

Linton and Kathryn Young

Philip and Kathy Young



We are an active 501(c)3 nonprofit in full compliance and in good standing with the IRS. More financial information is available on our website, including our audited financial statements and our IRS Form 990's, at www.ircHabitat.org

Foundation, Business and Church Donors

BUSINESSES

ABC Printing

ABCO Garage Door Company, Inc.

Aesthetic & Reconstructive Plastic Surgery PA

Ark Electric of Vero Beach, Inc.

Atlantic Health & Rehab

Bent Pine Golf Club

Billero & Billero Properties

Busy Bee Lawn & Garden Center

Byrnes & Associates, Inc.

Captain Hiram's Restaurant & Bar

Cathco, Inc.

Como Oil & Propane

Costa d'Este Beach Resort

Countryside Citrus

Cutting Edge Sign Arts

Dale Sorensen Real Estate, Inc.

EA Photography

Elegance By The Sea

Elite Airways

FirstService Residential, Inc.

Florida Power & Light Company

Genfoot American Inc.

Good Goods, LLC D/B/A Belle Cose

Gym Source

Hawk's Nest Golf Club

Hector Turf

Indian River Club

Kmetz, Nuttall, Elwell, Graham, PLLC

Lowe's Home Centers, Inc.

Marine Bank & Trust Company

Masteller, Moler & Taylor, Inc.

Maus & Hoffman

MB Enterprises Roofing & Sheet Metal, Inc.

MBV Engineering, Inc.

Meghan Candler Gallery

Mills, Short & Associates

Minuteman Press

MoBay Grill

Oceania Cruises

Orchid Island Bikes & Kayaks

Premier Estate Properties

Quail Valley Golf Club

Realtors Association of Indian River County, Inc.

Reflections Coffee And...

Riomar Country Club Inc.

Seabird Enterprises, Inc.

Spall Management Corporation

Specialty Retail Fabricators, Inc.

State Farm Insurance Company

Sunshine Furniture Corporation

TD Bank

The Crockett Group, Inc.

The Jungle Club

The Moorings Realty Sales Company

The Village Shops

Trendbuild

Valley National Bank

Vero Beach Country Club

Vero ENT Associates, LLC

Vero Marine Center

COMMUNTY TAX PROGRAM

Conrado Enterprises of Indian River County

Dyer Auto (Chevrolet)

Grand Harbor Club

John's Island Club

Kemp's Shoe Salon and Boutique

National Bank of Commerce

Orchid Island Golf And Beach Club

Osceola Bistro

Route 60 Hyundai

The Beach Shop

The Moorings Yacht and Country Club

Vero Beach Chrysler Jeep Dodge

CHURCHES

The Community Church of Vero Beach

First Presbyterian Church of Vero Beach

FOUNDATIONS

Bernard A. Egan Foundation

Bucks Creek Foundation

Camp Younts Foundation - The Harry W. Walker Family

Dyer Family Foundation

Grand Harbor Community Outreach Program

Homeownership for All

Indian River Community Foundation

Indian River Impact 100

John's Island Foundation

New Balance Foundation

PNC Foundation

Publix Super Markets Charities

Quail Valley Charities

The Home Depot Foundation

The SAD Foundation

Wells Fargo Foundation

Vero Beach Christian Business Association

Veterans Council of Indian River County

From Bricks to Bicycles



The Habitat ReStore is unique.

"From displaying used materials from remodeling sites, to selling home furnishings, the ReStore is unlike any other retailer I have worked for in for in 40 years," Howard Lazar, the ReStore's Manager says.

"It's not only the breadth of its product offerings, but its compelling mission: generating revenue that goes back almost entirely to a worthy cause.

The ReStore's mission is compelling: generating revenue that goes back almost entirely reinvested into the core mission of Habitat for Humanity.

The ReStore sells appliances, building materials, furniture – anything that can go into a home. Donations received year round often provide unexpected treasures for customers, for whom the ReStore is their first go-to place. With an inventory that is continually changing, it's not unusual to find some returning to the ReStore more than once a week and at times, even more than once a day. The ReStore is 39,500 square feet, of which, 29,500 square feet is dedicated retail space. With 3 trucks, a staff of 17 and an army of volunteers, the ReStore funds every one in three Habitat homes in Indian River County.

Shop. Donate. Volunteer.



DECONSTRUCTION PARTNERS

- Barth Construction
- Builders East
- Croom Construction
- Dunlap Construction
- Gulfstream Hardscapes
- Indian River Property
 Management
- JC Welton
- Reilly Construction
- The Hill Group
- Zorc Corp

Financials Fiscal Year 2018

REVENUE

Contributions	\$ 2,635,235
Mortgages	2,418,440
ReStore	1,822,555
Other income	645,650
Total	 7,521,880

EXPENSES

Construction, Family Support & Education	4,563,835
ReStore	1,144,313
Fundraising & Development	509,352
Management & General	209,075
Total	6,426,575
Increase (decrease) in net assets	1,095,305
Net assets, beginning of year	10,530,235

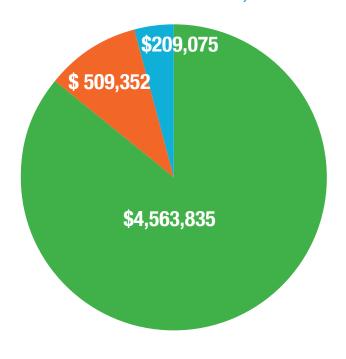
11,625,540

"This year's unusual increase in net assets is the result of the land donation described on page 12. Did you know that gifts in kind are a valuable resource for Indian River Habitat, making a difference in providing affordable housing, reasonably priced repairs, and scholarships?"

- Barbara Middleton, Controller

BREAKDOWN OF EXPENSES FISCAL YEAR ENDED JUNE 30, 2018

Net assets, end of year



4% Management & General

10% Fundraising

86% Construction, Family Support & Education

Pictured on back cover:

Mrs. Neryling Reyes, and her husband, Evert, are currently working on buying a Habitat home. Mrs. Reyes is pictured at a Habitat construction site where she works to fulfill her "sweat equity" requirements. Mr. and Mrs. Reyes have two children.



MISSION STATEMENT

Seeking to put God's love into action, Indian River Habitat for Humanity brings people together to build homes, communities and hope.

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